

EMSWORTH YACHT HARBOUR LTD.

Thorney Road, Emsworth, Hants, PO10 8BP

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BERTHING AND STORAGE RATES FROM 1st APRIL 2012 TO 31st MARCH 2013

Annual Berthing Contract

| Boat Length | Single Payment | Standing Order | Minimum charge 6m |
|-----------------------------|----------------|----------------|-------------------|
| Mono-hulls <12m | £ 317.00 per m | £ 342.36 per m | £1,902 |
| Multi-hulls/Monohulls >=12m | £ 376.00 per m | £ 406.08 per m | |

Summer Resident Contract (six months)

| Boat Length | Single Payment | Standing Order | Minimum charge 6m |
|-----------------------------|----------------|----------------|-------------------|
| Mono-hulls <12m | £ 238.00 per m | £ 257.04 per m | £1,428 |
| Multi-hulls/Monohulls >=12m | £ 282.00 per m | £ 304.56 per m | |

Berthing payment terms:

Standard Single Payment: - All fees are payable in advance for annual/seasonal.

Standing Order Payment (Annual):- A deposit equal to 2 monthly payments is due in advance, with the remainder paid in 10 monthly instalments commencing the following month

Standing Order Payment (Summer):- A deposit equal to 1 monthly payment is due in advance, with the remainder paid in 5 monthly instalments commencing the following month

Temporary Berthing

| | | | |
|---------------|---------------------------------|---------|----------------------|
| Summer | (1st April - 30th September) | | |
| Daily | | £ 2.60 | per metre per day |
| Weekly | | £ 15.00 | per metre per week |
| Monthly | (Subject to availability) | £ 48.00 | per metre per month |
| Winter | (1st October - 31st March 2012) | | |
| Daily | | £ 1.50 | per metre per day |
| Weekly | | £ 8.00 | per metre per week |
| Monthly | | £ 25.00 | per metre per month |
| Winter season | until 31st March 2012 | £ 80.00 | per metre per season |

Storage Ashore

| | | | |
|------------------------|------------------------------------|----------|----------------------|
| Boat | | | |
| Annual | Single payment | £ 130.00 | per metre per annum |
| Annual | Standing order | £ 140.40 | per metre per annum |
| Summer season | (1st April - 30th Sept) | £ 58.00 | per metre per season |
| Summer | Monthly | £ 18.00 | per metre per month |
| Winter season | (1st Oct - 31st March 2012) | £ 74.00 | per metre per season |
| Winter | Monthly | £ 23.00 | per metre per month |
| Cradle | Summer (1st April - 30th Sept) | £ 102.00 | per season |
| & Trailer | Winter (1st Oct - 31st March 2012) | £ 170.00 | per season |
| Tender | Annual Unlimited use of slipway | £ 565.00 | per annum |
| | Unlimited use of slipway | £ 282.50 | per six months |
| Trailer/ Sailer | Annual Self launch | £ 150.00 | per metre per annum |
| | Summer Self launch | £ 130.00 | per metre per season |

ALL PRICES INCLUDE VAT AT 20%

The company reserves the right to alter these charges without notice.

Registered Office: THORNEY ROAD, EMSWORTH, HANTS, PO10 8BP. Registered in London No.839408. VAT Registered No.643 294042

Directors ALISON WAKELIN. A C WAKELIN. D A WAKELIN. R ELLISON